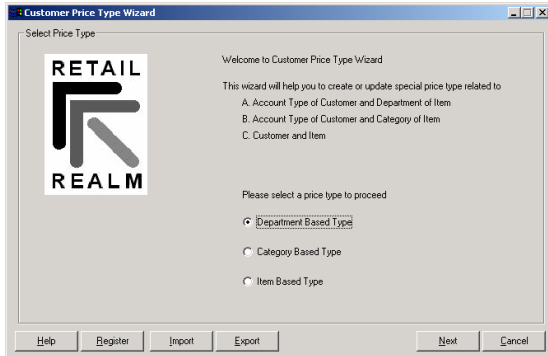
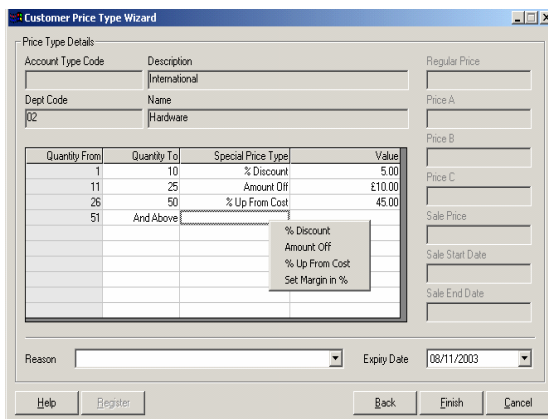




Retail Realm – Customer Price Matrix



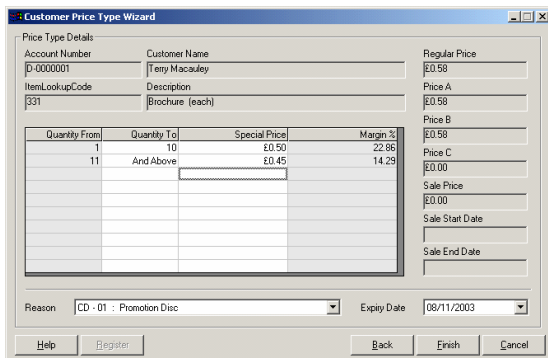
In certain wholesale operations the customers negotiate certain special rates for items. QSC currently supports only 4 standard prices per item (regular, A, B, and C). This special program is designed to extend the price of the item and allow every customer to have a special price if required. The price can be defined by Customer Accounts type, Department, Category or for each customer per item.



Customers (based on account type) can be associated with different price structures discount or each department and category type.

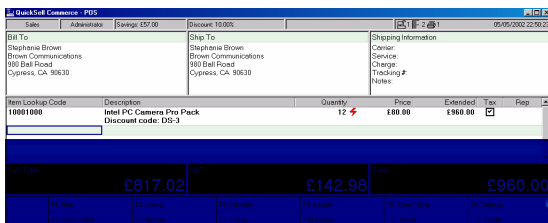
The discount is defined for quantity purchased and can be defined as:

- % Discount from Price
- Amount Off (spread amongst the item of that department)
- % up from Cost
- Set Margin of items in that department to a fixed margin %



The price can also be set by item for each customer. In this case also the price is based by quantity. At all points the margin is also displayed.

A customer based price is associated to a reason code for analysis. The expiry date defines the end of the special price.



After selecting the customer, the system analysis each line that is being scanned and automatically adjusts the price based on the “Customer Price Matrix” definition.

Customer Price Matrix can be defined at HQ and automatically sent to store.